

KARATZIS S.A.

INDUSTRIAL AND HOTEL ENTERPRISES

DATA and INFORMATION for the period from 1st of January 2014 to 31st of December 2014

(Issued in accordance with the C.L. 2190/20 art. 135 for companies that issue annual financial statements, consolidated or not, according to the I.F.R.S.)

The financial statements illuastrated below aim to provide general information about the financial position and results of KARATZIS S.A. and the Group. We advise the reader wishing to establish a thorough idea about its financial standing and results, to refer to the company's internet address where the annual financial statements in accordance with International Financial Reporting Standards are available, together with the auditor's report.

COMPANY'S DATA

Address of the Company: Registry Number of Sas:

Number in General Commercial Register:

Supervisor Authority:

Date of approval of the financial statements: Certified Chartered Auditor:

Audit firm: Type of auditors' review: Municipality of Archanes-Asterousia, Melidochori Monofatsi, Heraklion Crete

11396/06/B/86/89 77088427000

Ministry of Development & Competitiveness G.R. of Commerce - Directorate of SAs & Credit

30th of March 2015

Emmanouil N. Diamantoulakis - Reg. No. in Body of C.A-A. 13101 Grant Thornton S.A. - Reg. No. in Body of C.A-A. 127

Board of Directors:

Miltiadis A. Karatzis - Chairman, Executive Member

Athina S. Karatzi - Vice Chairman, Executive Member

Antonios M. Karatzis - CEO Maria M. Karatzi - Deputy CEO

Konstantinos L. Archontakis, Executive Member

Ilias A. Kalathas, Executive Member

Konstantinos A. Perantonakis - Independent Non-Executive Member Iason E. Papastefanakis - Independent Non-Executive Member

Eleutherios K. Antonakakis - Non-Executive Member

Web site: www.karatzis.gr

STATEMENT OF FINANCIAL POSITION (group and company) amounts in th. €				STATEMENT OF COMPREHENSIVE INCOME (group and company)					
amount	s in tn. €				am	ounts in th. €			
	GROUP		COMPANY			GROUP		COMPANY	
	31/12/2014	31/12/2013	31/12/2014	31/12/2013		31/12/2014	31/12/2013	31/12/2014	31/12/2013
<u>ASSETS</u>					GROUP				
Property, plant and equipment	106.209	104.867	86.520	84.365					
Intangible assets	1.755	1.905	157	158	Turnover	71.387	66.759	60.973	56.173
Other non current assets	408	277	13.994	13.975	Gross profit / (loss)	18.629	16.273	16.465	14.415
Inventories	13.191	16.136	11.143	13.816	Earnings / (loss) before taxes and financing and				
Trade receivables	8.481	9.413	6.433	7.153	investing results	11.289	8.049	10.302	7.863
Other current assets	2.985	3.319	2.704	2.694	Earnings / (loss) before taxes	8.949	7.202	8.416	7.916
Cash and cash equivalents	19.134	19.289	18.595	18.681	Earnings / (loss) after taxes (A)	6.452	4.279	6.067	4.888
TOTAL ASSETS	152.164	155.207	139.546	140.841					
					Attributable to :				
EQUITY AND LIABILITIES					Owners of the parent	6.446	4.280	6.067	4.888
Share capital	24.662	24.662	24.662	24.662	Non-controlling interests	6	(1)	-	-
Other equity components	71.470	65.904	68.562	63.374					
Total equity attributable to owners of the parent (a)	96.132	90.566	93.224	88.036	Other Comprehensive Income (B)	(112)	-	(112)	-
Non-controlling interests in equity (b)	60	54	<u> </u>	<u>-</u>	Total Comprehensive Income (A) + (B)	6.340	4.279	5.955	4.888
Total equity $(c) = (a) + (b)$	96.192	90.620	93.224	88.036					
Long term interest bearing loans and liabilities	16.054	19.870	9.202	11.957	Attributable to :				
Deferred tax liabilities	4.668	4.795	4.813	4.960	Owners of the parent	6.334	4.280	5.955	4.888
Provisions and other long term liabilities	3.235	3.594	2.267	2.456	Non-controlling interests	6	(1)	-	-
Short term bank borrowings	22.584	24.778	21.340	22.847					
Other short term liabilities	9.430	11.550	8.700	10.585	Earnings / (loss) after taxes per share - basic (in €)	0,4395	0,2915	0,4133	0,3329
Total liabilities (d)	55.971	64.587	46.322	52.805					
TOTAL EQUITY AND LIABILITIES (c) + (d)	152.164	155.207	139.546	140.841	Earnings / (loss) before interest, taxes, depreciation & amortization	17.049	13.894	15.073	12.509
STATEMENT OF CHANGES IN EQUITY (group and company)				STATEMENT OF CASH FLOWS (group and company)					

amounts in th. €

	<u>GROUP</u>		<u>COMPANY</u>	
	31/12/2014	31/12/2013	31/12/2014	31/12/2013
Equity at the beginning of the year (01/01/2014 &				
01/01/2013 respectively)	90.620	86.341	88.036	83.148
Total comprehensive income, after taxes	6.340	4.279	5.955	4.888
Dividends paid	(767)	(0)	(767)	(0)
Equity at the end of the year (31/12/2014 & 31/12/2013 respectively)	96.192	90.620	93.224	88.036

Group

157

Company

120

ΠΡΟΣΘΕΤΑ ΣΤΟΙΧΕΙΑ ΚΑΙ ΠΛΗΡΟΦΟΡΙΕΣ

- 1. The accounting principles adopted in the current financial statements are consistent with those adopted in the financial statements of 31/12/2013. 2. Companies included in the consolidated financial statements for the period 1.1 - 31.12.2014 are presented in note 2.2 of the financial statements information about locations, ownership percentage and consolidation method.
- 3. The financial statements of the parent company are included solely in the consolidated financial statements presented above.
- Information concerning the unaudited by tax authorities fiscal years of the Company and the Group are presented in note 33 of the financial statements.
 There are no disputes under litigation or arbitration or decisions issued by courts or arbitration boards, which have or may have a material effect on the financial
- position of the Company and of the Group.
- **6.** Provisions formed as at 31/12/2014 amount to (fig. in th. \in):

Provisions for tax obligations regarding unaudited fiscal years Other provisions

- 7. The number of employees as at 31/12/2014 and 31/12/2013 was 302 and 285 employees for the Company and 385 and 369 employees for the Group respectively.
- 8. The company and its subsidiaries do not hold any own shares.
- 9. There are underwritings on the company's fixed assets equal to € 1,800 thousand & there are underwritings and pledges on the Group fixed assets equal to € 8,611 thousand.

10. Related party transactions and balances (according to IAS 24) for the period 01/01 - 31/12/2014 are as follows (amount in th. €):

	<u>Group</u>	Company
a) Revenue	1.476	2.153
b) Expenses	450	522
c) Receivables from related parties	478	786
d) Payables to related parties	14	15
e) Compensation of key managers and members of the BoD	903	703
f) Receivables from key managers and members of the BoD	37	37
g) Liabilities to key managers and members of the BoD	11	9

- 11. According to decision no 3582/2010, issued by the Hellenic Council of State, the parent company had been partially vindicated regarding the annulment of the submission of an investment made by it to the provisions of Law 1892/90 and was forced to return of a subsidy plus interest, amounting in total to the LUR 3,268. By order of the Ministry of Development and Competitiveness the amount that will be paid by the State to the Company, was set to th. EUR 2,583. This amount was recorded in the profit or loss statement for 2013 as "Income from recovered grant".
- 12. The newly created company 'ZEUS PACKAGING AGRI LTD', placed in the UK, has been consolidated with the equity method, for the first time In the consolidated financial statements of the first half of 2014. The contribution of KARATZI SA amounts to 50%. More information is presented in note 7 of the financial
- There has been no discontinuance of operations or Group company.
 "Other comprehensive income" in the income statement for the year 2014 amounting to € 112 thousand relate entirely to actuarial losses.

STATEMENT OF CASH FLOWS (group and company) amounts in th. €					
-					
		GROU	<u>JP</u>	COMP/	<u>NY</u>
	Indirect method	31/12/2014	31/12/2013	31/12/2014	31/12/2013
	Operating activities				
	Earnings (loss) before taxes	8.949	7.202	8.416	7.916
	Plus : Adjustments for :				
	Depreciation / amortization	6.024	5.972	4.918	4.773
	Provisions	152	(138)	151	(138)
1	Investing results	(29)	395	42	134
٦	Financial results	2.161	2.985	1.854	2.344
	Adjustment of recovered grant	-	(2.583)	-	(2.583)
	Other non cash expenses / (income)	1	(39)	173	(39)
	Plus (less) adjustments for changes in				
	working capital assets				
	Decrease / (increase) in inventories	2.945	22	2.672	(210)
	Decrease / (increase) in receivables	1.051	3.344	625	1.784
	Increase / (decrease) in liabilities (except for banks)	(2.900)	1.836	(2.792)	1.903
	Minus :	18.354	18.996	16.060	15.886
	Interest paid	2.056	2.910	1.746	2.268
	Taxes paid	2.314	1.270	2.120	1.155
	Net cash flows from operating activities (a)	13.983	14.816	12.194	12,463
	Investing Activities				
	Acquisition of subsidiaries, affiliated companies, joint ventures and othe investments	(0)		(0)	(4.727)
			- (C 721)	(0)	. ,
	Purchase of tangible and intangible fixed assets	(7.221)	(6.721)	(7.119)	(6.549)
	Proceeds from sale of tangible and intangible assets	4	2 76	15 52	91 74
	Interest received	56			
	Other net cash flows not included in working capital	(199)	5	(199)	4.557
	Net cash flows from investing activities (b)	(7.361)	(6.638)	(7.251)	(6.555)
	Financing Activities		,,		
	Grants related to fixed assets	-	48	-	48
	Proceeds from recovered grant	-	2.583	-	2.583
	Proceeds from bank borrowings	32.633	30.034	34.382	30.032
	Repayments of bank borrowings	(38.643)	(40.547)	(38.643)	(38.765)
	Dividends paid	(767)		(767)	
	Net cash flows from financing activities (c)	(6.778)	(7.883)	(5.029)	(6.103)
	Net increase $/$ (decrease) in cash and cash equivalents for the period (a) + (b) + (c)	(155)	295	(86)	(195)
	Cash and cash equivalents at the beginning of the period	19,289	18,995	18.681	18.876
	Cash and cash equivalents at the end of the period	19.134	19.289	18.595	18.681

Heraklion, March 30th 2015

THE CHAIRMAN OF THE B.o.D. THE VICE CHAIRMAN THE CHIEF EXECUTIVE OFFICER

THE GENERAL MANAGER

THE ACCOUNTING MANAGER

MILTIADIS KARATZIS ID Card No. AE 456669

ATHINA KARATZI ID Card No. AK 475716

ANTONIOS KARATZIS ID Card No. X 357305

KONSTANTINOS ARHONTAKIS ID Card No. AE 456589

NTKOLAOS AMONACHAKTS Accountant Reg. No. 0065793/A'